

GRAIN TRANSPORTATION REPORT

Agricultural Marketing Service
United States Department of Agriculture



JUNE 12, 2001

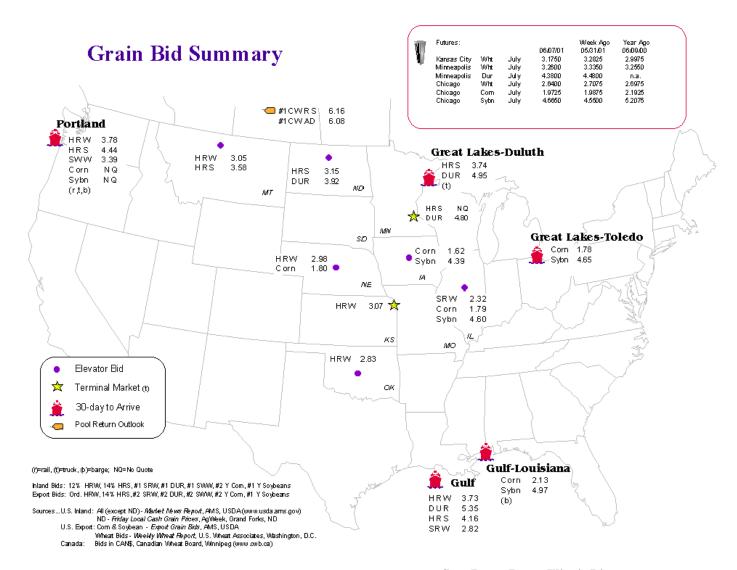
House Committee Approves Grants For Rail Improvement. On May 15, the House Transportation and Infrastructure Committee approved legislation that would provide up to \$350 million annually in grants over the next 3 years to Class II railroads (those with revenues between \$20.7 and \$258.4 million, based on 1999 revenues) and Class III railroads (those with revenues less than \$20.7 million) for freight railroad track improvements. The proposed bill (H.R. 1020) would provide up to 80 percent Federal cost sharing for projects to upgrade roadbeds, tracks, and bridges to accommodate 286,000-pound railcars. Due to the inability of smaller railroads to finance track upgrades to handle the heavier railcars and the threat that the heavier railcars pose to the preservation of rural rail service, particularly in major agricultural production regions, USDA has closely monitored the situation. The proposed bill also allows Class II and Class III railroads to use the grant funds to pay the risk premium required to obtain Rail Rehabilitation and Improvement Financing (RRIF) loans.

The RRIF loan program is part of the Transportation Equity Act for the 21st Century (TEA-21 Act). Enacted in June 1998, TEA-21 authorizes the Federal surface transportation programs for highways, highway safety, and transit for the 6-year period, 1998-2003. The RRIF program sets aside \$3.5 billion in loans for railroad projects, \$1 billion of which is reserved for small railroads. However, smaller railroads have experienced difficulties in obtaining RRIF funds due to requirements to pay a risk premium up front and to provide 100 percent collateral. USDA opposed these requirements due to their indirect effects on agricultural producers (USDA, Marketing and Transportation Analysis, Marvin Prater, Marvin Prater@usda.gov, 5/30, http:///www.fhwa.dot.gov/tea21).

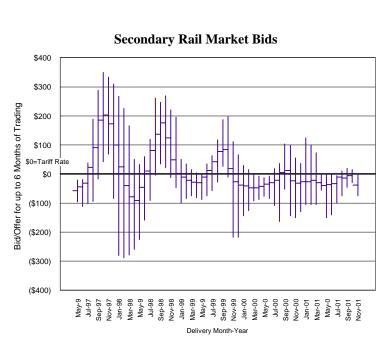
Railroads Appeal STB Decision On Rate Appeals. Railroads have filed a third appeal to a 1998 Surface Transportation Board (STB) decision to disregard evidence of product and geographic competition in rate appeal cases. Prior to the decision, shippers had to prove that competition from other products (product competition) or the availability of the product from another source (geographic competition) was insufficient to constrain railroad pricing. The U.S. Court of Appeals for the Washington, D.C. Circuit rejected an assertion from the Association of American Railroads that the law expressly requires the STB to consider product and geographic competition. However, the court instructed the STB to review its order in light of the congressional Rail Transportation Policy, which instructs the agency to give maximum consideration to marketplace forces, one of 15 goals contained in the policy. The STB responded that its decision eliminating the consideration of product and geographic competition was reasonable when considering all 15 goals of the Rail Transportation Policy. USDA supports the elimination of the consideration of product and geographic competition in rate cases. (USDA, Marketing and Transportation Analysis, Marvin.Prater@usda.gov, 6/6)

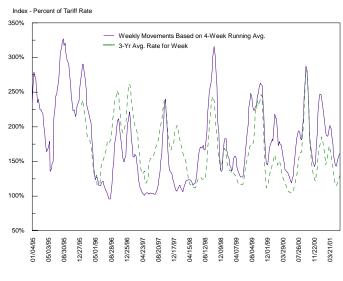
STB Ends Merger Moratorium. The Surface Transportation Board recently ended its 15- month moratorium for major railroad mergers. The moratorium was initially imposed following service-related problems of past rail mergers, as well as in response to numerous comments opposing further mergers. The moratorium, announced by Board Chairman, Linda Morgan, on March 17, 2000, was focused on mergers between major Class I railroads (those with operating revenue of at least \$258.5 million, based on 1999 revenues). Prior to the moratorium, the Burlington Northern Santa Fe (BNSF) and Canadian National (CN) railway systems intended to seek STB approval in allowing the two systems to merge. In its March 2000 press release, the STB stated that "merger implementation has not typically gone smoothly, and indeed the railroad industry and the shipping public have not yet fully recovered from the service disruptions associated with the previous round of merger." The STB also expressed concern that a BNSF/CN merger would "more than likely" cause additional "responsive" mergers among the other Class I railroads. Also a concern of USDA, this could potentially disrupt the competitive nature of the industry and be detrimental to grain shippers and producers and others dependent upon rail transportation.

The Board's most recent rules, announced June 11, will substantially increase the burden on rail merger and consolidation applicants to demonstrate that a proposed transaction would be in the public interest. They will also require merger applicants to demonstrate that, among other things, a proposed transaction would enhance competition where necessary to offset negative effects of the transaction, such as competitive harm, and to address fully the impact of the transaction on service, including plans for service reliability. The rules will influence the competitive structure of rail transportation, affecting its availability, cost, and terms to agricultural shippers. Due to the importance of this issue to its agricultural constituents, USDA has filed comments before the STB on three occasions. USDA will analyze the effects the new rules are likely to have on agricultural shippers, producers, and communities (USDA, Marketing and Transportation Analysis, Marvin.Prater@usda.gov, 6/6, Surface Transportation Board, http://www.stb.dot.gov/ 3/17/00, 6/11/01)



Spot Barge Rate - Illinois River





Rail Car 'Auction' Offerings										
Delivery for: Jun-01 Aug-01										
	Offered	% Sold	Offered	% Sold						
BNSF-COT	12,000	6%	12,286	26%						
UP-GCAS	5,400	0%	5,400	1%						
Source: Transportation & Mar	keting /AMS/USDA; www.ł	onsf.com; www.uprr.o	com							

Secondary Rail Car Market Average Premium/Discount to Tariff, \$/Car - Last Week									
		Deliver	y Period						
	Jun-01	Jul-01	Aug-01	Sep-01					
BNSF-GF	\$5	\$(1)	\$5	\$20					
UP-Pool	\$(5)	\$(17)	\$(15)	\$(12)					

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.;

GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange, Pool=Guaranteed Pool

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Average Premium/Discount	to Tariff, \$/Car - La	ist Auction	
Delivery for:	Jul-01	Aug-01	Sep-01
COT/N. Grain	no bid	\$1	\$1
COT/S. Grain	no bid	no bid	no bid
GCAS/Region 2	no bid	no offer	no offer
GCAS/Region 4	no bid	no offer	no offer

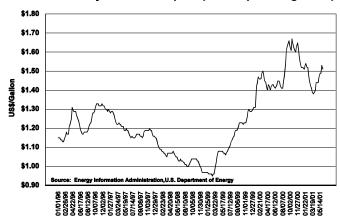
Southbound Barge Freight Nominal/Cash Basis Values Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

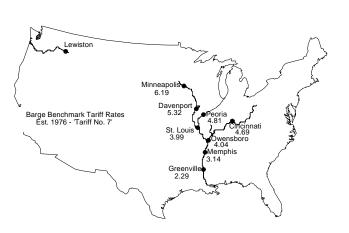
Wash.		Camtus at	Ra	te
Week ended	River/Region	Contract Period	Futures	Cash
06/12/01	St. Louis	Jul	140	145
		Sept	204	215
		Nov	160	175
		Jan	133	0
		Mar	140	0
	Illinois River	Jul	183	188
		Sept	235	240
		Nov	190	193
		Jan	0	0
		Mar	0	0

Southbound Barge Freight Spot Rates										
	6/6/01	5/30/01	July '01	Sept '01						
Twin Cities	204	208	221	264						
Mid-Mississippi	186	173	185	243						
Illinois River	161	164	172	238						
St. Louis	141	126	151	215						
Lower Ohio	123	128	150	230						
Cairo-Memphis	122	120	138	203						
Source: Transportation & M nq=no quote;	Marketing /AMS/U	SDA								

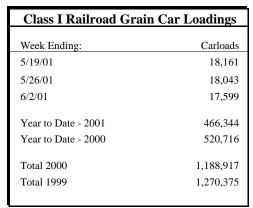
Source: St. Louis Merchants Exchange

Weekly Retail Diesel (Road) Prices (Including Taxes)

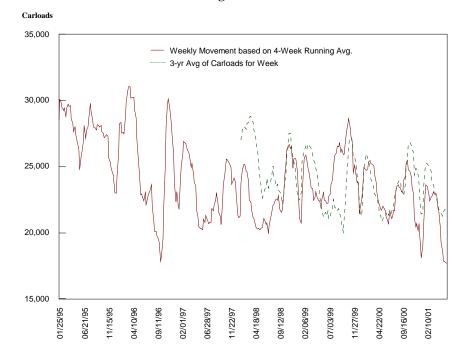




Grain Car Loadings for Class I Railroads



Source: Association of American Railroads



Class I Rail Carrier Grain Car Bulletin

Grain Carloads Originated West East Canada KCS Conrail **CSXT** IC NS BNSF UP CNCP 06/02/01 2,651 0 3,076 5,786 446 5,640 5,529 3,589 This Week Last Year 0 1,586 2,934 6,216 5,940 2,766 437 2,230 4,042 2001 YTD 0 68,109 68,389 175,755 9,934 144,157 106,957 98,144 2000 YTD 0 63,010 39,006 98,055 64,880 173,516 12,712 167,592 60,089 2000 Total 0 147,708 70,155 153,905 425,849 26,515 364,785 160,749 239,670 88,056 398,262 138,379 465,088 33,911 121,381 206,328

Source: Association of American Railroads

Tariff Rail Rates for Unit Train Shipments

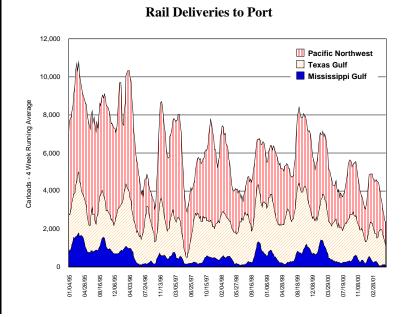
June 2001

Date	Tariff				Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
06/11/01	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$22.60	\$0.62
06/11/01	43521	Wheat	Minneapolis, MN	Portland, OR	\$3,877	\$42.74	\$1.16
06/11/01	46540	Wheat	Kansas City, MO	Houston, TX	\$1,650	\$18.19	\$0.50
06/11/01	43586	Wheat	Kansas City, MO	Portland, OR	\$4,240	\$46.74	\$1.27
06/11/01	43581	Wheat	Omaha, NE	Portland, OR	\$3,905	\$43.04	\$1.17
06/11/01	31040	Corn	Minneapolis, MN	Portland, OR	\$2,900	\$31.97	\$0.81
06/11/01	31035	Corn	Kansas City, MO	Portland, OR	\$2,700	\$29.76	\$0.76
06/11/01	31040	Corn	Omaha, NE	Portland, OR	\$2,700	\$29.76	\$0.76
06/11/01	61180	Soybean	Minneapolis, MN	Portland, OR	\$2,680	\$29.54	\$0.80
06/11/01	61180	Soybean	Omaha, NE	Portland, OR	\$2,430	\$26.79	\$0.73
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

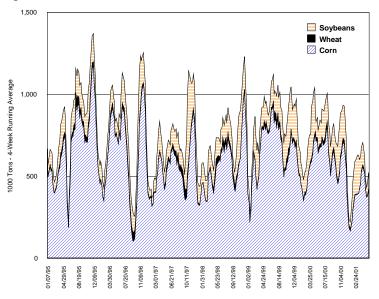
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Delive Carloads	eries to Port	t		
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf
Week Ending:				
05/02/01	109*	1,503	1,293	28
05/09/01	110*	1,516	1,230	118
05/16/01	183*	1,211	1,103	196
05/23/01	78*	1,228	1,400	390
05/30/01	123*	1,088	530	5
06/06/01	8*	567	1,923	282
YTD 2001	5,095*	34,575	49,624	13,679
YTD 2000	16,661	48,304	65,186	7,364
Total 2000	25,675	105,308	129,464	14,816
Total 1999	30,038	132,069	161,492	14,446
Source: Transpo	ortation & Marke	eting/AMS/	USDA	



Barge Movements - Locks 27



Barge Grain Move	ments			
for week ending 6/2/01				
	Corn	Wht	Sybn	Total
		1,00	0 Tons	
Mississippi River				
Rock Island, IL (L15)	159	2	46	207
Winfield, MO (L25)	242	9	118	371
Alton, IL (L26)	558	9	180	750
Granite City, IL (L27)	572	12	181	768
Illinois River (L8)	341	0	39	382
Ohio (L52)	49	5	19	103
Arkansas (L1)	0	6	0	6
2001 YTD	10,811	780	4,117	16,613
2000 YTD	13,192	791	3,824	18,599
Total 2000	33,482	2,518	10,327	48,247
Total 1999	36,711	2,883	9,771	51,887

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers; n/a=not available

^(*) Incomplete Data

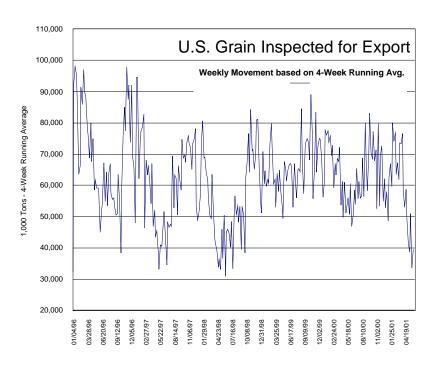
^(**) Revised Data

U.S. Export Balances (1,000 Metric Tons)

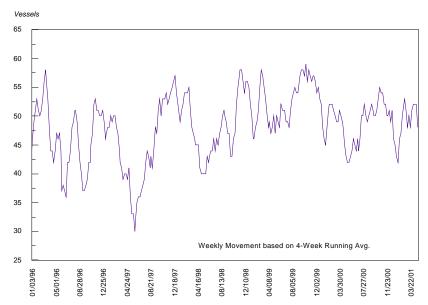
				Wheat			Corn	Soybean	<u>Total</u>
H I I I C V	HRW	SRW	HRS	SWW	DUR	All			
<u>Unshipped Exports-Crop Year</u>									
05/31/01	1,366	658	1,238	609	348	4,219	6,805	2,423	13,447
This Week Year Ago	1,208	816	979	593	282	3,878	7,592	2,461	13,931
Cumulative Exports-Crop Year									
00/01 YTD	9,314	4,444	5,775	5,156	1,130	25,819	33,693	24,354	83,866
99/00 YTD	10,629	4,195	5,590	4,055	984	25,453	36,584	17,713	79,750
97/98 Total	9,858	4,710	6,305	5,413	1,232	27,518	37,220	24,516	89,254
96/97 Total	7,387	3,645	7,864	6,105	963	25,965	44,476	24,501	94,942

Source: Foreign Agricultural Service YTD-Year-to-Date (www.fas.usda.gov) Crop Year: Wheat=5/31-6/01, Corn & Soybeans=9/01-8/31

Select U.S. Por	t Regions -	Grain	Inspection	s for Expo	rt - 1,000) Metric Ton	ıs			
	:	Pacific R	egion_	<u>N</u>	Mississippi Gulf			Texas Gulf		
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean	
06/07/01	158	70	8	130	478	105	85	0	0	
2000 YTD	4,448	1,909	1,203	2,368	13,510	7,756	2,367	164	780	
1999 YTD *	4,169	3,293	689	2,684	14,587	8,165	2,782	169	772	
% of Last Year	41%	44%	185%	47%	43%	52%	33%	29%	56%	
1998 Total	10,838	4,373	651	5,048	31,330	14,917	7,270	562	1,392	
Source: Federal Grain In	spection Service	YTD-Yea	r-to-Date							



Select Canadian Ports 1,000 Metric Tons, Crop Yea		Inspection	ns
Week Ended: 5/31/01	Wheat	<u>Durum</u>	<u>Barley</u>
Vancouver	4,891	448	1,126
Prince Rupert	1,971		0
Prairie Direct	1,050	296	427
Thunder Bay	672	229	75
St. Lawrence	2,150	1,847	27
2000 YTD Exports 1999 YTD Exports	10,734 11,934	2,820 2,795	1,655 1,458
% of Last Year	90%	101%	114%

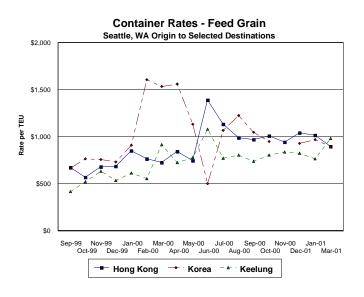


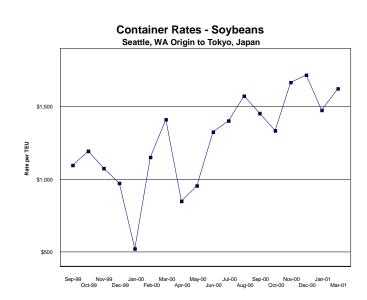
Gulf Region Vessels Loaded - Past 7 Days-

		Gulf		Pacif	ic Northwest	Va	Vancouver, B.C.		
	In Port	Loaded 7-Days	Due Next 10-Days	<u>In Port</u>	Loaded Due Next 7-Days 10-Days	<u>In Port</u>	Loaded 7-Days	Due Nex 10-Days	
04/26/01	18	40	46	8		16	9	0	
05/03/01	25	42	46	8		16	8	3	
1999 Range	(1447)	(3965)	(3480)	(618)		(220)	(215)	(09)	
1998 Range	(1962)	(3464)	(4093)			(119)	(314)	(010)	
1999 Avg	32	52	65			9	9	3	
1998 Avg	40	48	61			10	9	3	
1997 Avg	33	45	58						

Container Ocean Freight Rates

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share



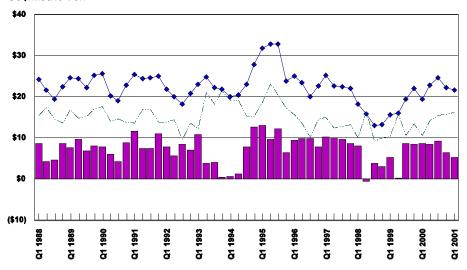


→ Rate - Gulf to Japan

---- Rate - PNW to Japan

Spread - Gulf vs. PNW to Japan

US\$/Metric Ton



Quarterly Ocean Freight Rates

	2001 1 st Qtr	2000 1 st Qtr	% <u>Change</u>		2001 1 st Qtr	2000 1 st Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$21.70	\$21.15	3%	Japan	\$16.36	\$19.93	-18%
Mexico		\$14.39		Red Sea/ Arabian Sea		\$21.38	
Venezuela	\$13.53	\$11.29	20%				
N. Europe	\$15.19	\$14.25	7%				
N. Africa	\$26.25	\$18.40	43%	Argentina to			
				N. Europe	\$16.47	\$17.67	-7%
				Japan	\$30.51	\$27.23	12%

Export Region	Import Region	Grain	Month	Volume Loaded (Tons)	Freight Rate (\$Ton)
Gulf	Mexico (EC)	Heavy Grain	June 10/20	15,000	\$12.00
Gulf	United Kingdom	Grains	June 10/20	30,000	\$17.00
Gulf	Tunisia	Corn/Meals	Prompt	25,000	\$20.50
Gulf	Japan	Heavy Grain	June 10/20	54,000	\$23.25
Hamburg	Algeria	Wheat	Prompt	25,000	\$15.25